

Welcome to Team WTG!

Our focus is simple, “Help people create WEALTH & build LEGACY”. This isn’t just for our clients, this must be a personal example as well. It is why our motto is “Grow, Elevate, and Thrive”

Each of us have our own personal, family, and overall goals in life. Overall, we at Team WTG believe that through hard work, diligence, a champion attitude, and overall mindset of abundance we all can:

- ★ GROW our finances to a place of being debt free and with an overflow of cash!
- ★ ELEVATE our entrepreneurial enterprise to a place where we have multiple cash flow, income streams and are operating from the B & I cash flow quadrants that “Rich Dad...” explains.
- ★ THRIVE in a way where we are lifting others to achieve success, and expand upon the business systems we employ within our Team WTG culture.

Are you ready to Grow, Elevate, and Thrive? Ok, then let's get started!

WTG Wealth Solutions is broken up into 4 key areas and operate on a 4 points, daily production system:

4 key areas

1. Entrepreneurial Leadership
2. Real Estate & Mortgage (Home buyers, sellers, & investments)
3. Renewable Energy (Solar & Natural Gas savings solutions)
4. REtirement/Wealth Protection Planning (Insurance)

Our Field Agents/Associates or Financial & Energy Specialists focus 1st on gaining a client in the one key area, then building a relationships that builds into us helping each client in our other areas of focus along our clients Growth track. The idea here is “it’s not so much as where we start, but how we finish...” Creating wealth and building legacy is a lifelong journey that we strive to nurture a relationship with each of our clients.

4 points, daily production system

As we discussed having a champions attitude, a champion athlete knows that repetition, starting each day over renewed, and focusing forward on beating what was achieved yesterday is the way to the top, peak performance. Within each day their must be a measure, within each day there must be something to celebrate & find joy in just as much as thier must be something to

conquer and dominate. Particularly within the area of product and/or service sales, we gain point accordingly:

- ❖ ½ point for each new prospective client relationship inputted into our CRM automation system. (<https://wtgwealthsolutions.activehosted.com/f/3>)
- ❖ 1 point for each appointment set to specifically meet with a prospective client and present an offer/solution to a problem they have.
- ❖ 2 points for meeting with a client and presenting an offer/solution or showing properties.
- ❖ 4 points for gaining a contract signed (real estate listing, purchase, investment agreement; mortgage 1003 application & credit pull; insurance illustration contract signed; or solar contract & financing signed)

The target goal is 4 points daily! Do you have what it takes to lead by example and exhibit action and not just motion? "ACTIONS = Results"

Next steps:

All tools, resources, and agent/FES needs are located on our website on the services tab.

Here's the link: <http://wtgwealthsolutions.com/services>

Be sure to familiarize yourself with this link, this site, and all the resource links on the site. Be sure to sit down with your wealth coach, and complete your own wealth planning session and get started within your Growth track! Sit with your coach and compose your 90 day Growth plan so that you can begin to make a difference for the clients you will effect, make a difference in your finances, and ultimately make a difference in your wealth.

Expectations:

Everyone can and will either be knocking, dialing, networking and/or a combination of all of the above. So as with the Insanity fitness workout plan, get ready for some high interval, intensity daily action. Each day is a new day to be better than you were the day(s) prior! Each day is an opportunity of life, and life abundant! So let's Elevate Life together & praise the Creator for each day, and our daily bread.

Be true to our core values: WTG = We Trust God

Relationships over transactions

Entrepreneurial Empowerment, not employment

Attitude of a champion

Daily Growth Actions = Habits of excellence (4 points daily! Dominate your Goals)

Link to short Solar Trng video to understand process! <https://youtu.be/5a0CDgwiCSw>